

RESUME PHILA VOCIA 1974 TO PRESENT



Phila Vocia, Atlantic City, NJ 08401

Mobile # TBA

Email: TBA

Physical and Mailing Address: Atlantic City NJ 08401

Objective/Seeking Work: At Location or Remote/ Customer Service, Front Desk, Receptionist, Marketing or Promotional Work, Inventory, Sales, Sales Lead Generation, Writer, Other can be trained easily

In-Store Inventory, Promotion and Retail Work Experience, Training was Provided

- Driveline Inventory Merchandising at Dollar General, Home Depot, Target, Lowes Department Store, Shoprite, T Mobile, K Mart, Best Buy, 5 Guys, Sunoco, Resorts, International Hotel Casino, Convention Greeter at Boardwalk Hall, Convention Promotions, Bus Promotions Showboat Casino

Experience: Uber, Inc Delivery, Driveline Inventory Merchandising Dollar General, NRERG, Realtors, RealEstate.com Division of Lending Tree, Advanced Solar Systems, American General Mortgages, AFLAC, Culligan Water Co., Metro Public Adjusters, Movie News, Edit websites, post and work on other writing assignments including 15 Amazon ebooks and Paperbacks. Also Experienced in: Dealer Black Jack Roulette, Former owner of an Auto Parts Store, RE Sales, Sales or as a Tele-Marketer, Misc Temp, Customer Service, Receptionist, Promotions or Convention Work, Writing, Social Media Ads and Posts, Blogging, Office Work, various food and beverage jobs, waitressing etc., housekeeping, assistant bookkeeping,

SALES EXPERIENCE OTHER FIRMS: Promotional Work: HHGREGG, Home Depot, Lowes, Target, Bona Mop, Keurig Coffee, Sunoco Other Convention Work, Sales and Administration: Automotive Parts and Accessories, Blogging- Sales and Tele-Marketer, 2003 to Present: Marketforce, Big Orange Promotions, Culligan Water Co., Metro Public Adjusters, Movie News, AFLAC Insurance, ISN Corp, Encore Services, NRERG, Pictomoney, Pictoblast TV, Cold called and set appointments for water treatments, roofing customers and for public adjusters and advertisers for a movie brochure, All other Sales: Develop telemarketing techniques in order to influence customers towards products or services offered. Or I call or work with ultimate customers to clarify to them about the service or merchandise that company offered and close the sale.

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Construction Profile:

I subcontracted two homes and renovated a duplex in addition to being a NJ Realtor with National Real Estate Referral Group and other Real Estate Offices

I was responsible for all phases of construction and the sale of the properties. I also have experience in other industries. See above.

- Wide experience in Sales and in tele-interviewing and tele-marketing. Also provide customer service for various projects including industrial, commercial products, and consumer goods.
- Self motivated, good at time management and meet deadlines persistently.
- Excellent communication as well as interpersonal skills. Excellent paperwork.

Present Work Experience: Wellspring Relief a Nonprofit Corporation, Founder 1992 to Present, Atlantic City, NJ, A seasoned nonprofit - Handle day to day minor activity, Handle all official company correspondence, Responsible for maintaining of company's charter and content, Answer phones and meet when necessary with public to promote awareness, Maintain website, Organized Fundraising Events, Organized a float in the Miss America Pageant 1992 and other promotions www.wellspringrelief.org www.pictomoney.com

Wellspring Relief a NJ Nonprofit Corporation and Pictomoney, Inc. are two Humanitarian Projects, developed by Phila Vocia, that will launch effective social engineering into the global marketplace over many years to come.

Theatrical Interviews:

The Mourning Call TV Show	TV Interview	Ch. CN8, New Castle, DE
The Rick Barber Show	Radio Interview	Clear Channel KOA Radio
Nothing but the Truth, Krane Durham	Radio Interview	KTRS Radio, St. Louis, MS

Entertainment RADIO:

Various Talk Radio Shows	Guest	
The Working World	Hostess	WPEB 91.3FM Philadelphia, PA

Podcasts: See Rumble Modern Sexuality

<https://rumble.com/c/c-1584695>

Education:

A.A. Liberal Arts, 1983 Atlantic Cape Community College, Mays Landing, NJ 1983

Paralegal Certificate 1983

References: Furnished Upon Request